



SUCCESS STORY

"The Stratus-Rodopi turn-key solution will allow us to implement Cable Triple Play solutions in weeks rather than months for enhanced customer satisfaction and accelerated Time To Market. Rodopi's converged billing and provisioning together with its enhanced integration capabilities has been key in our choice for the best partner for this strategic offering."

Says Ali Kafel, VP Telecom, Stratus Technologies

Key Features

- Triple Play billing
- Automated provisioning
- Unified service activation for data, voice and video
- Online reports
- Single electronic or paper invoice
- Self-serve customer portal
- Packaged cable solution



All-in-one billing, provisioning and voice switching for Cable Triple Play networks



About Stratus

With the ENTICE™ suite of IP solutions and technologies, and its focus on continuous availability at all levels, Stratus can offer the solutions operators need today for mobile/VoIP convergence and service mediation. All Stratus Telecom Solutions are based on the modular ENTICE™ framework, an open, vendor-neutral software architecture that interfaces with both circuit-switched and IP networks. Through built-in APIs, this scalable platform enables you to customize Stratus solutions, integrate third-party applications and create innovative new service offerings using open ENTICE™ solutions.

The Need

- Switching, billing and service activation for Triple Play services on broadband two-way cable network.
- Cost-effective and integrated solution for fast Time To Market and reduced Total Cost of Ownership.
- Rapid implementation of a scalable, efficient, Triple Play solution with converged service activation, billing and invoicing.

The Challenge

Three challenges aroused:

- Implement single bill and single service activation.
- Reduce integration time to be able to offer a cost-effective solution to service providers
- Make a heterogeneous network of vendors work together smoothly and seamlessly for enhanced user experience.

The Solution

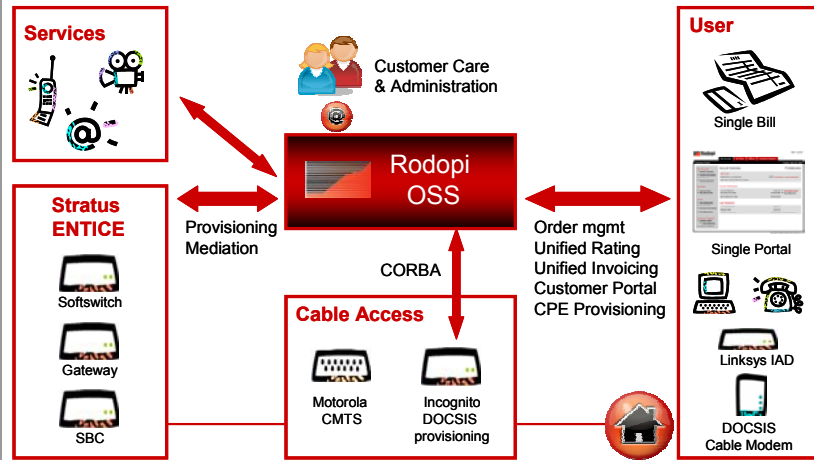
The integrated Cable Triple Play features include Unified Self-Activation, Unified Rating and Billing for data, voice and video, Single Invoice, Online reports together with Call Processing and Routing, CPE provisioning, PSTN interface.

The turn-key solution includes:

- **Stratus ENTICE™** – Softswitch, Session Border Controller, VoIP gateway, SS7 gateway
- **Rodopi OSS and Customer Portals** - Integrated billing and provisioning solution, user activation, user self-care
- **Incognito™ BCC** – DOCSIS provisioning
- DOCSIS Cable CMTS and CPEs
- Fully automated workflows for activation, suspension, RMA.

“Knowing that continuous availability and customer satisfaction are key criteria to Stratus makes Rodopi glad to provide its expertise in billing and provisioning to this leading VoIP manufacturer. Stratus and Rodopi’s combined solution today brings cable customers the most reliable and customer-friendly solution, enabling efficient Triple Play for enhanced customer experience. ”
 Says Todd Benjamin, CEO, Rodopi Software

Architecture



Why Rodopi?

- Converged billing and provisioning
- Expertise in converged IP services
- Open APIs and modules for easy integration
- Fast integration, experience with VoIP services
- One system = all offerings
- Business tools for reporting, taxes, CRM, integration with other systems
- Cost-effective solution, affordable for all sizes
- Key relationship with third-party equipment vendors (Incognito™, Motorola®, Cisco® ...)

The Result

Stratus Technologies now brings an enhanced user experience with a single bill and single user portal for data, voice and video to its customers. A ready to implement solution for Cable Service Providers worldwide, whatever their size.

The Stratus – Rodopi integrated solution is up & running in weeks rather than months!
 Today, the combined solution is being implemented for various Service Providers worldwide.

www.stratus.com

Contacts

sales@rodopi.com
 877 – 4RODOPI
 +1 858-882-0900

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About Rodopi

Rodopi Software provides fully web-enabled, converged solutions to automate real-time provisioning, billing and customer care for IP wireline, wireless and integrated broadband service providers and resellers. Rodopi’s fully integrated business platform cuts costs and streamlines your network operations by enabling and delivering all your services with a single application. More than 600 customers in 50 countries, from small companies to large PTTs, count on Rodopi’s billing, provisioning and integration capabilities to accelerate time-to-market and increase customer satisfaction. For more information, visit www.rodopi.com